

# BRAND NEW ECTR Disposable Blade Assembly

A simple vendor update could save your facility \$10,000 per year/per surgeon\*

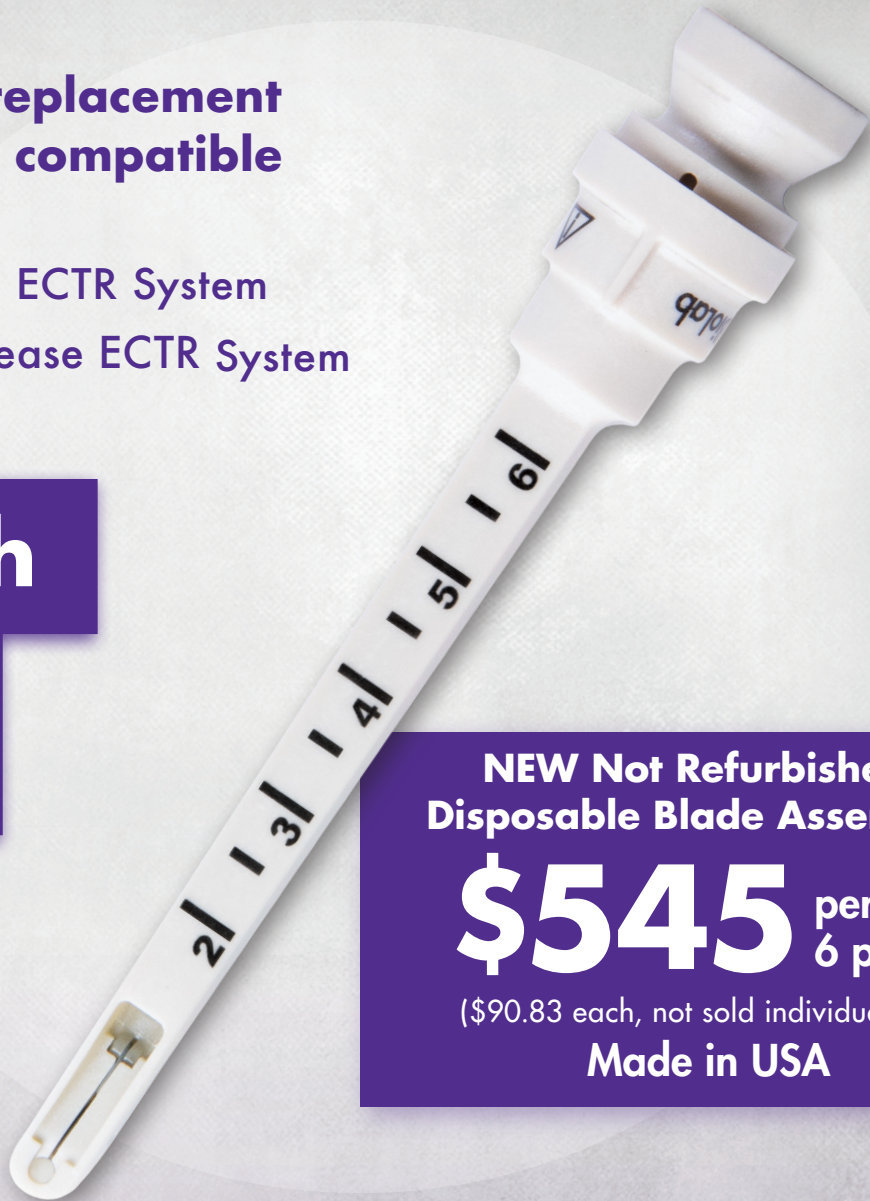
Our new drop-in replacement Blade Assembly is compatible with your:

- 3M Agee Inside Job ECTR System
- MicroAire SmartRelease ECTR System

## How Much Are YOU Paying?

Increasing value doesn't get much easier.

- Safe and effective, proven quality
- No new capital equipment needed
- No new training or education required



NEW Not Refurbished Disposable Blade Assembly  
**\$545** per 6 pack  
(\$90.83 each, not sold individually)  
Made in USA

\* Among hand surgeons asked we've estimated an average of 100 procedures per year/per surgeon.  
\* Public, published MicroAire pricing to the Department of Veteran's Affairs is \$1,140.90 per 6-pack (\$190.15 each)

Compare the ROI of buying that reusable system you're currently borrowing.

## What Will Your Savings Be?



	MicroAire \$190.15 each	Hand Biomechanics Lab NEW - not refurbished \$90.83 each	
Procedures	Cumulative Cost	Cumulative Cost	SAVINGS
1	\$190	\$91	\$99
2	\$380	\$182	\$199
3	\$570	\$273	\$298
4	\$761	\$363	\$397
5	\$951	\$454	\$497
6	\$1,141	\$545	\$596
7	\$1,331	\$636	\$695
8	\$1,521	\$727	\$795
9	\$1,711	\$818	\$894
10	\$1,902	\$908	\$993
*16	\$3,042	\$1,453	\$1,589
50	\$9,508	\$4,542	\$4,966
*62	11,789	\$5,631	\$6,158
99	\$18,825	\$8,992	\$9,832
100	\$19,015	\$9,083	\$9,932
101	\$19,205	\$9,174	\$10,031
102	\$19,395	\$9,265	\$10,130

**TRANSPARENT SWAP:**  
Similar packaging, labeling, sterility, field of view, blade sharpness, stiffness, and indications for use.  
  
**Our NEW Blade Assemblies are made in the USA based on the original 3M Agee Inside Job, or MicroAire SmartRelease System that you're likely still using today.**

\* Based on public, published MicroAire pricing charged to the Department of Veteran's Affairs:  
- At 16 procedures your savings would cover the purchase of the MicroAire hand piece of \$1,503.52.  
- At 62 procedures, your savings would cover the purchase of the MicroAire System of \$6,124.62 each.