

BRAND NEW ECTR Disposable Blade Assembly

A simple vendor update could save your facility \$10,000 per year/per surgeon*

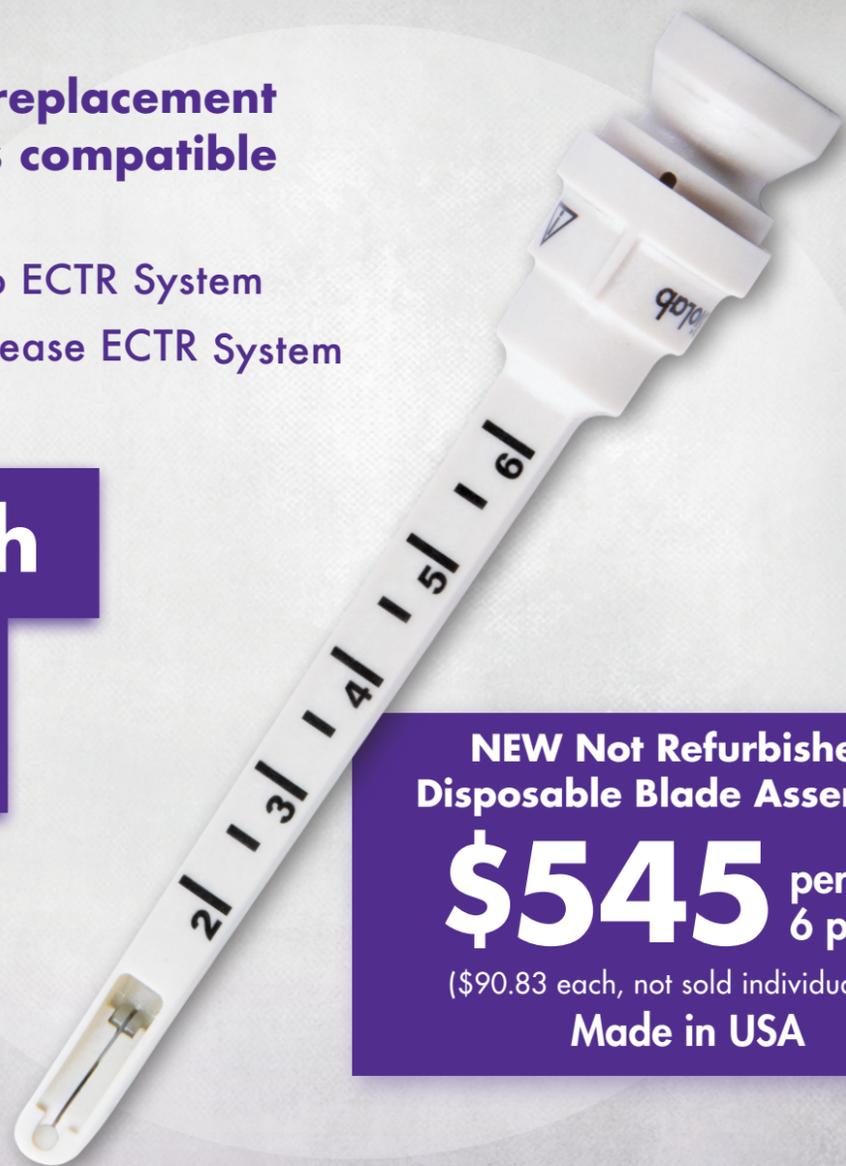
Our new drop-in replacement Blade Assembly is compatible with your:

- 3M Agee Inside Job ECTR System
- MicroAire SmartRelease ECTR System

How Much Are YOU Paying?

Increasing value doesn't get much easier.

- Safe and effective, proven quality
- No new capital equipment needed
- No new training or education required



NEW Not Refurbished Disposable Blade Assembly
\$545 per 6 pack
 (\$90.83 each, not sold individually)
Made in USA

* Among hand surgeons asked we've estimated an average of 100 procedures per year/per surgeon.

* Public, published MicroAire pricing to the Department of Veteran's Affairs is \$1,140.90 per 6-pack (\$190.15 each)

Compare the ROI of buying that reusable system you're currently borrowing.

What Will Your Savings Be?



	MicroAire \$190.15 each	Hand Biomechanics Lab NEW - not refurbished \$90.83 each	
Procedures	Cumulative Cost	Cumulative Cost	SAVINGS
1	\$190	\$91	\$99
2	\$380	\$182	\$199
3	\$570	\$273	\$298
4	\$761	\$363	\$397
5	\$951	\$454	\$497
6	\$1,141	\$545	\$596
7	\$1,331	\$636	\$695
8	\$1,521	\$727	\$795
9	\$1,711	\$818	\$894
10	\$1,902	\$908	\$993
*16	\$3,042	\$1,453	\$1,589
50	\$9,508	\$4,542	\$4,966
*62	11,789	\$5,631	\$6,158
99	\$18,825	\$8,992	\$9,832
100	\$19,015	\$9,083	\$9,932
101	\$19,205	\$9,174	\$10,031
102	\$19,395	\$9,265	\$10,130

TRANSPARENT SWAP:

Similar packaging, labeling, sterility, field of view, blade sharpness, stiffness, and indications for use.

Our NEW Blade Assemblies are made in the USA based on the original 3M Agee Inside Job, or MicroAire SmartRelease System that you're likely still using today.

* Based on public, published MicroAire pricing charged to the Department of Veteran's Affairs:

- At 16 procedures your savings would cover the purchase of the MicroAire hand piece of \$1,503.52.

- At 62 procedures, your savings would cover the purchase of the MicroAire System of \$6,124.62 each.